|  |  |  |
| --- | --- | --- |
| Effect |  | Coefficients |
| age | **age** | -0.03 |
| job | **jobblue-collar** | -0.47 |
|  | **jobentrepreneur** | -1.39 |
|  | **jobhousemaid** | -0.44 |
|  | **jobmanagement** | -0.37 |
|  | **jobretired** | 0.31 |
|  | **jobself-employed** | -0.51 |
|  | **jobservices** | -0.13 |
|  | **jobstudent** | 0.05 |
|  | **jobtechnician** | -0.28 |
|  | **jobunemployed** | 0.20 |
|  | **jobunknown** | -0.39 |
| marital | **maritalmarried** | -0.65 |
|  | **maritalsingle** | -0.25 |
| education | **educationsecondary** | -0.31 |
|  | **educationtertiary** | 0.05 |
|  | **educationunknown** | -0.19 |
| default | **defaultyes** | -0.41 |
| balance | **balance** | 0.07 |
| housing | **housingyes** | -0.74 |
| loan | **loanyes** | -0.52 |
| contact | **contacttelephone** | -0.14 |
|  | **contactunknown** | -1.20 |
| day | **day** | -0.01 |
| month | **month10\_11\_12** | -0.39 |
|  | **month4\_5\_6** | -0.10 |
|  | **month7\_8\_9** | -0.50 |
| campaign | **campaign** | -0.34 |
| previous | **previous** | -0.03 |
| poutcome | **poutcomeother** | 0.07 |
|  | **poutcomesuccess** | 2.15 |
|  | **poutcomeunknown** | -0.29 |

Linear svm

|  |  |  |
| --- | --- | --- |
|  | True no | True yes |
| Pred no | 1569 | 170 |
| Pred yes | 27 | 41 |

Radial svm

|  |  |  |
| --- | --- | --- |
|  | True no | True yes |
| Pred no | 1569 | 171 |
| Pred yes | 27 | 40 |

Logistic regerssion

|  |  |  |
| --- | --- | --- |
|  | True no | True yes |
| Pred no | 1153 | 84 |
| Pred yes | 443 | 127 |